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Here are a few examples:-

- Legal Matters
- Insurance (risk assessment, policies, claims, etc)
- Financial services
- Tax advice







What are the challenges?

- Lots of communication mostly by e-mail
- Traceability of who said what/when etc
- Maintaining many iterations of documentation
- Need to have a single system that users "live and breathe" in
- Each user could be working on a handful of cases at any time





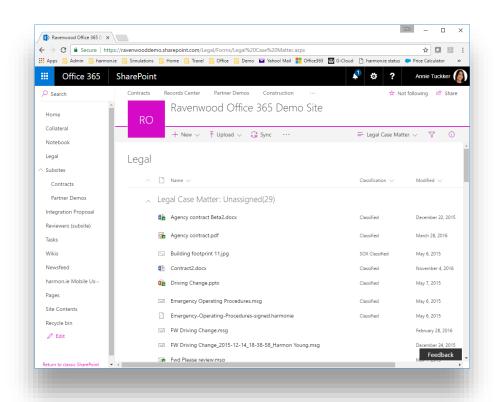
How do you currently manage cases?



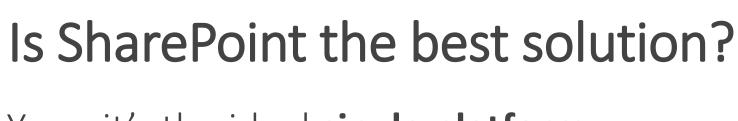


Is SharePoint the best solution? Yes, but.....

- Users may have come from a bespoke system, that meets specific needs
- Those systems typically have a tight e-mail integration
- On its own, SharePoint isn't the single interface that business users need / like / want to use





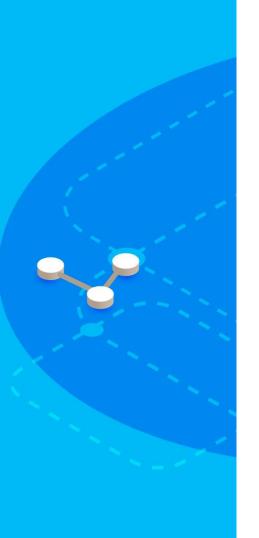


Yes – it's the ideal **single platform**

- Manage e-mail communication and documentation together – in context
- Metadata can be utilized to organize and categorize
- Search all data together







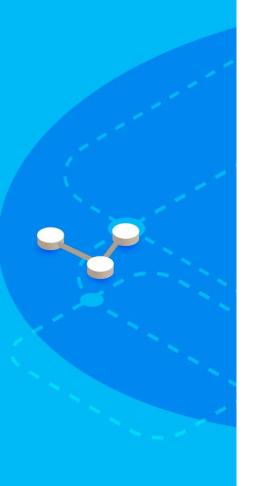
Is SharePoint the best solution?

Yes – with Outlook and harmon.ie



Provides a complete, end to end solution





How can SharePoint be used?

There are many different approaches to structuring cases in SP

- Folders
- Libraries
- Sites
- Site Collections
- Document Sets

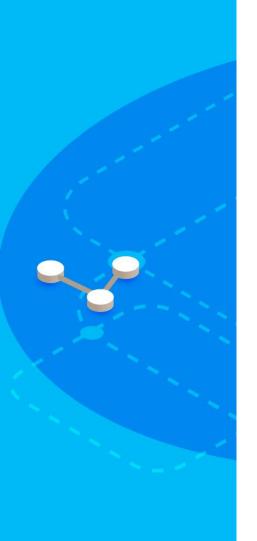




Poll Question #2

If you are using SharePoint already, how are you organizing documents today?





How should you categorise data?

- Capture metadata
- Use Views to represent data in different ways
- Bulk update multiple items at once





- Capturing documents and e-mails
- Sending and receiving documentation
- Maintaining document versions





How do you collaborate? With colleagues

- Sending and receiving links
- Identifying duplicates
- Updates
- How do I know if someone else has already filed this e-mail?

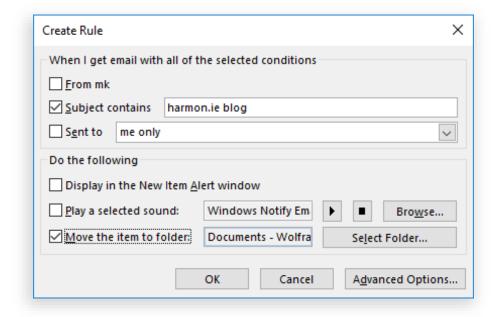






Can you automate capturing data?

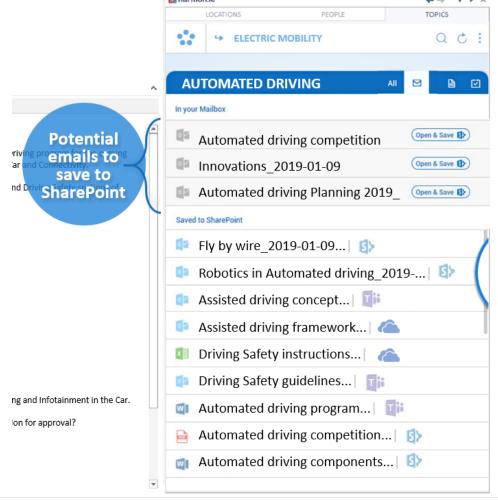
- Business users have the knowledge to build logic
- They need to save time
- Outlook rules are often used to file e-mails in folders



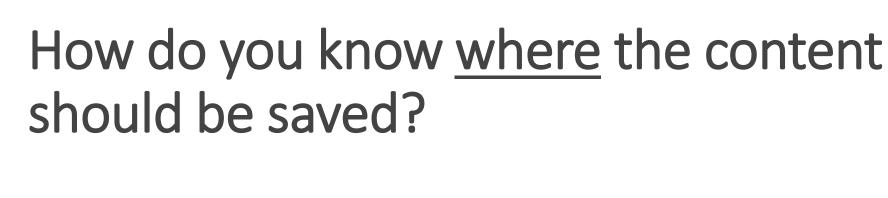


How do you know what content should be saved?

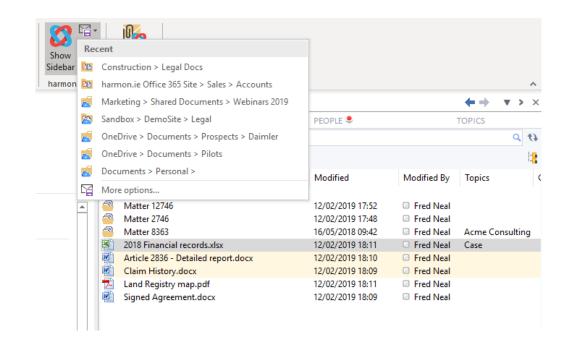
- Identify relevant Topics from e-mails you receive
- Use Topics to find related content
- Identify other content to save







- Suggest locations based on:-
 - Where related content has already been stored
 - Where you have recently been working





Poll Question #3

Would you like to be contacted by a harmon.ie representative?



