



Prescription for Microsoft 365 Success: A Practical Approach to Adoption



Richard Poole
CTO EMEA




Richard Poole

CTO EMEA

 richardp@harmon.ie

 @?

 <http://www.linkedin.com/?>

What is Microsoft 365?

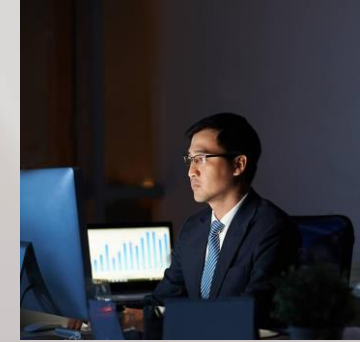


Office 365

- Office applications – Word, PowerPoint, Excel
- Collaboration – Outlook, Teams, Skype for Business, SharePoint, Yammer
- Analytics – Delve, Power BI



Windows 10 Enterprise



Enterprise Mobility & Security

- AD
- Intune
- Office 365 DLP
- eDiscovery

Microsoft Teams

The screenshot displays the Microsoft Teams application window. The title bar reads "General (Collage Tech Partner) | Microsoft Teams". The interface is divided into three main sections:

- Left Navigation Panel:** Contains icons for Activity, Chat, Teams, Meetings, and Files. Below these are three large, light-blue buttons labeled "Chat", "Calls", and "Meeting". At the bottom of this panel is a "Feedback" icon and a "Add team" button.
- Search and Favorites:** A search bar is at the top. Below it, a "Favorites" section lists several teams: "Collage", "Collage Tech Partner", "WW Sales and Tech Support", "Learning Teams", and "Marketing".
- Main Chat Area:** The header shows "Collage Tech Partner > General". There are buttons for "Create more channels" and "Open the FAQ". The chat history includes:
 - A system message: "Ron Johnsen has added David Lavenda and 4 others to the team." dated October 17, 2017.
 - Another system message: "Ron Johnsen has added Richard Poole to the team."
 - A message from Ron Johnsen (10/6 9:50 PM): "added slides 7-4 to define scope of relaunch and proposed enhancements for this phase". This message includes a red file attachment titled "Collage Tech Partner Program.pptx".
 - A reply from Ron Johnsen (10/17 8:02 PM): "This is WWS".
 - A date separator for "October 18, 2017".
 - A message from Ram Tagher (10/18 10:58 AM): "Guys, are we meeting today to discuss the roadmap? Collage Tech Partner".
 - A reply from Ron Johnsen (10/18 5:08 PM): "Yes, I scheduled a call form 12 ET / p PT...".

Adoption Challenges with Microsoft 365



A Practical Approach

Work from Your Comfort Zone - Outlook

- Drag & drop email and documents from Outlook onto Office 365 and SharePoint from Outlook
- Store, classify and organize email content in folders directly onto SharePoint from Outlook; all within same UI
- Retrieve content from SharePoint that has been classified correctly and efficiently
- Access Microsoft Group and Teams files directly from Outlook
- Participate in Skype for Business conversations and Yammer discussions – in context.



The screenshot shows the harmon.ie Outlook interface. At the top, there are tabs for 'SITES', 'PEOPLE', and 'COLLAGE'. Below these is a breadcrumb navigation: 'harmon.ie Office 365 ... > Product > Shared Documents'. A toolbar contains various icons for file operations. A table lists documents with columns for 'Name', 'Modified', and 'M...' (likely 'Modified'). The table includes items like 'SP PAC May 2015', 'Yammer-mobile integration', and '2017 Product Directions.pptx'. Below the table, there's a summary bar: '★ All Documents: 46 items'. At the bottom, a chat window for 'Deborah Dawson' is open, showing a profile picture, name, and version '1.0' with a timestamp '1/13/2015 3:25 PM'. Three lines with circular endpoints point from the icons on the left to specific parts of the interface: the top icon points to the document list, the middle icon points to the chat window, and the bottom icon points to the chat window's content area.

Name	Modified	M...
SP PAC May 2015	5/13/2015 3:36 PM	✓
Yammer-mobile integration	10/15/2013 6:14 P...	✓
2012-12-20-Radicati-MDM-Market-Q...	2/5/2013 11:46 AM	✓
2017 Product Directions.pptx	12/8/2016 3:22 PM	✓
APIs.docx	7/7/2016 5:17 PM	✓
App vs. Web (CP).docx	1/2/2015 1:40 PM	✓
AppConnectAndroidDevGuide5.7_Re...	10/31/2013 4:26 P...	✓
Aragon-Research-Globe_for-Enterpri...	2/5/2013 11:46 AM	✓
BB roadmap.docx	5/12/2013 10:30 P...	✓
BB SharePoint application features a...	12/23/2012 8:21 P...	✓
BDC - Email Indicator on DnD SOW.d...	8/25/2014 6:27 PM	✓
Building high-performance.pptx	5/8/2014 9:42 PM	✓
Building Intelligent Apps using Micro...	11/21/2016 8:52 P...	✓
ChatLog harmon_ie RIM Technical O...	2/7/2013 8:06 PM	✓
COL.txt	2/29/2016 7:56 PM	✓
collage - updated.pptx	5/9/2013 3:38 PM	✓
Collage Architecture nptx	7/11/2016 2:32 PM	✓



Demo