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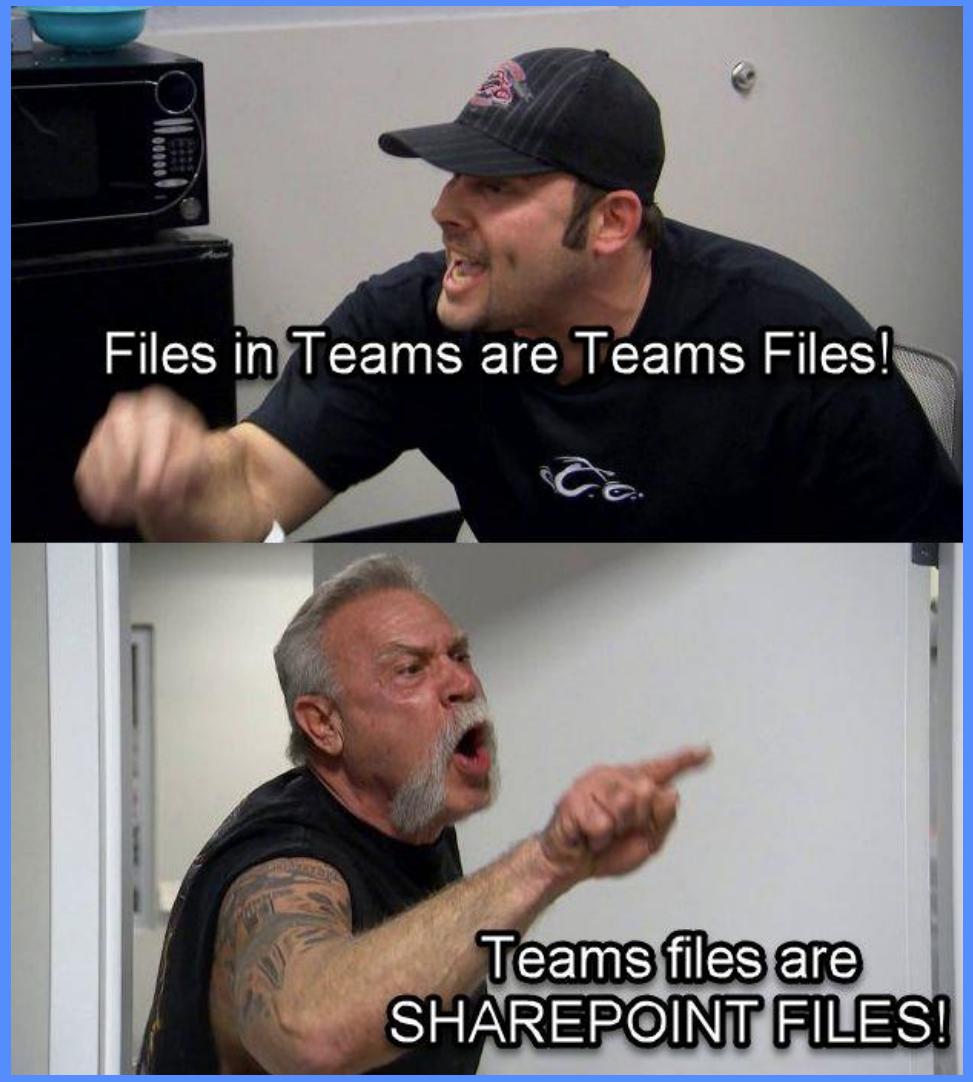
SharePoint or Teams: What's the right place for Document Collaboration

Yaacov Cohen, Founder & CEO

A Heated Debate

- Teams is end-users' natural choice
- SharePoint is IT’s first choice for enterprise compliance
- Can we get best of both worlds?



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Individual vs Organization

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Use Case: Sales Team Collaboration

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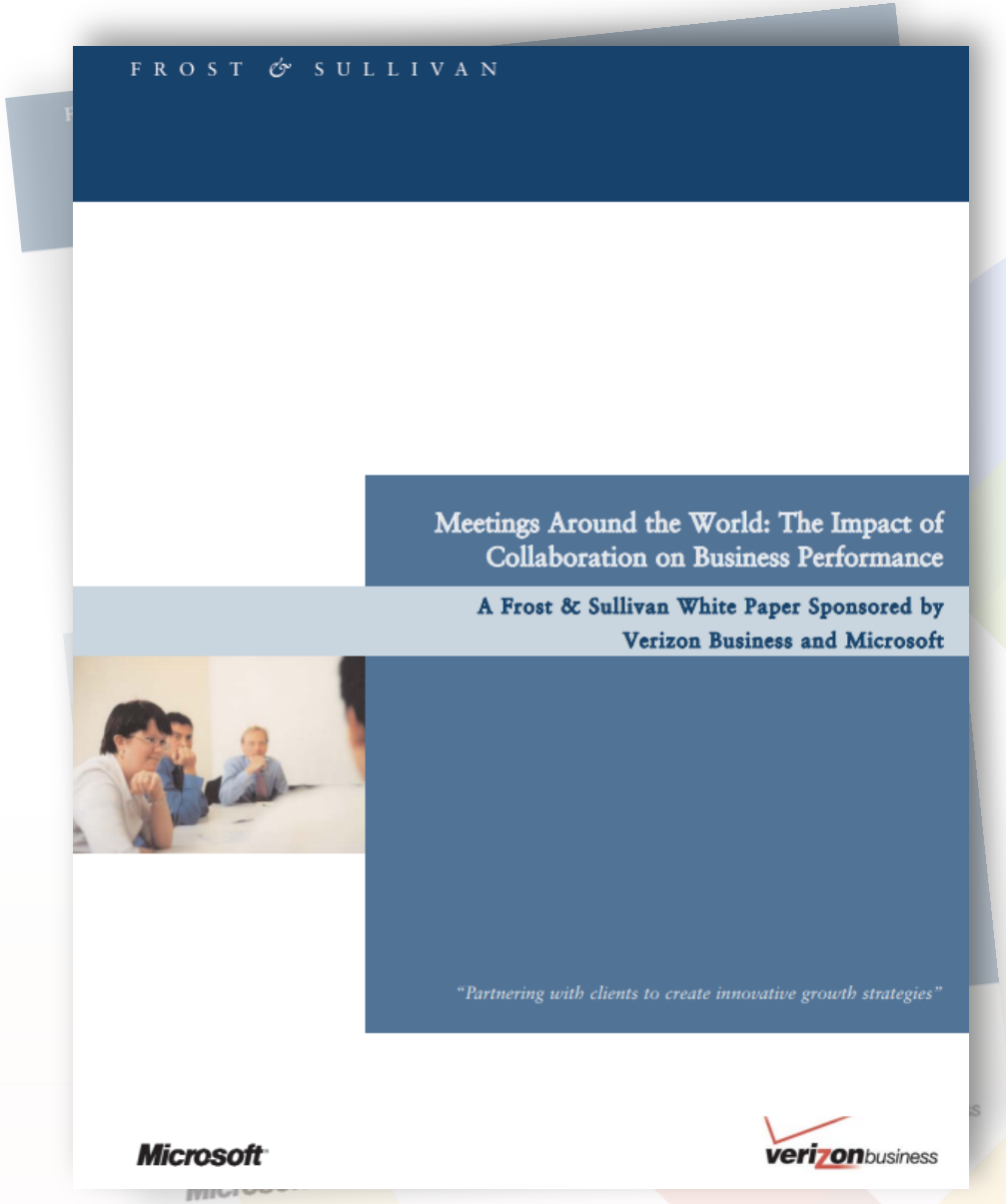
Sales Team Collaboration

Increases sales performances by 27%



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Using Teams for Sales Team Collaboration

- Define a Microsoft Teams per sales team e.g. NA, EMEA, APAC
- Define for each account a channel

Teams Demo

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Poll Question

What do you think are the document collaboration on Microsoft Teams benefits?

Pluses and Minuses

Teams User Experience

- Integrated chat & file collaboration
- Simple Structure
- No dependency on IT to set-up and maintain
- Simple security model

Limited to 200 channel/accounts

- Difficult to navigate across with more than 20 accounts
- Naïve taxonomy: no ability to separate file presentations, proposals,
- Rigid security model

Using SharePoint for Account teams Collaboration

- Define one site collection per sales team (NA, EMEA, APAC)
- Library for all accounts
- Two metadata fields
  - Tag per account
  - Document type (proposals, presentations, solutions)

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SharePoint Demo

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Poll Question

What do you think are the document collaboration on SharePoint benefits?

Pluses and Minuses

Pluses:

- Rich taxonomy => easier content re-use
- Unlimited number of accounts
- Better Compliance with retention labels
- Automated business processes with workflows

Minuses:

- Not integrated with chat
- Needs support from IT to set-up and maintain

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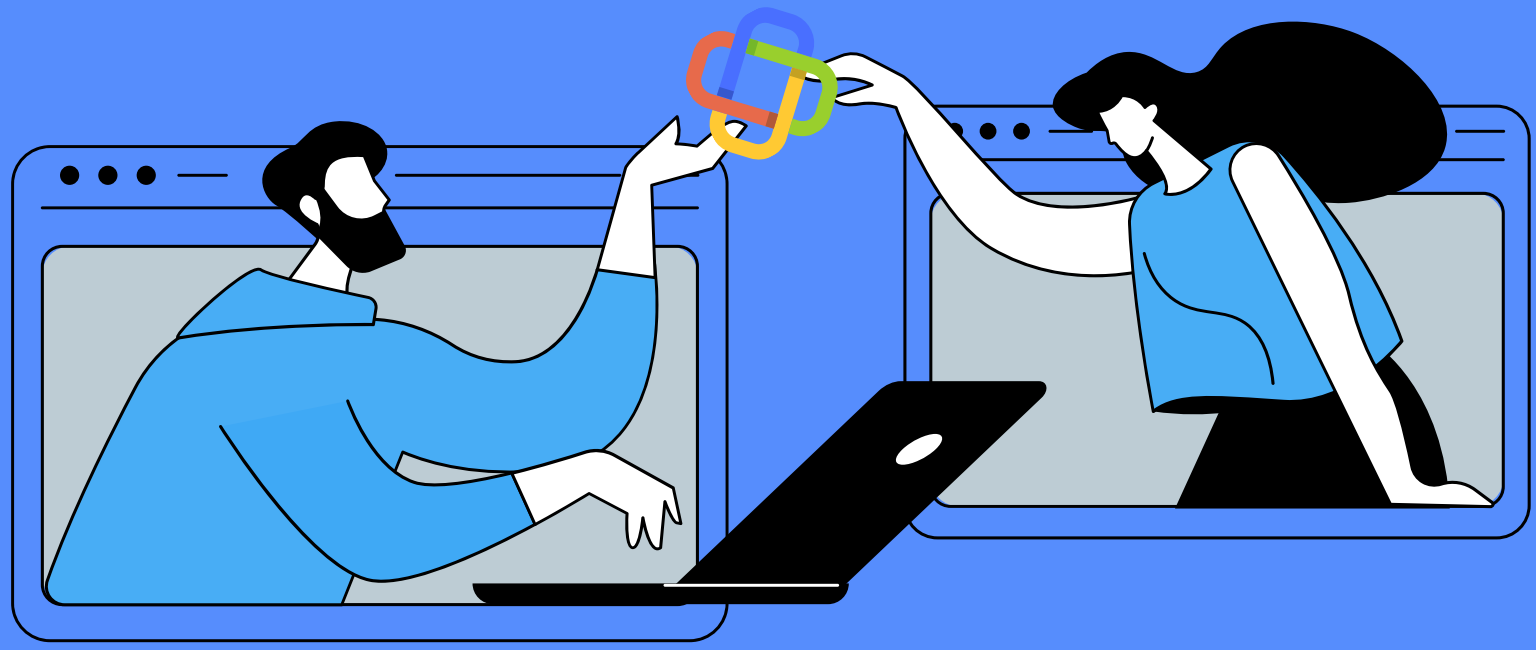
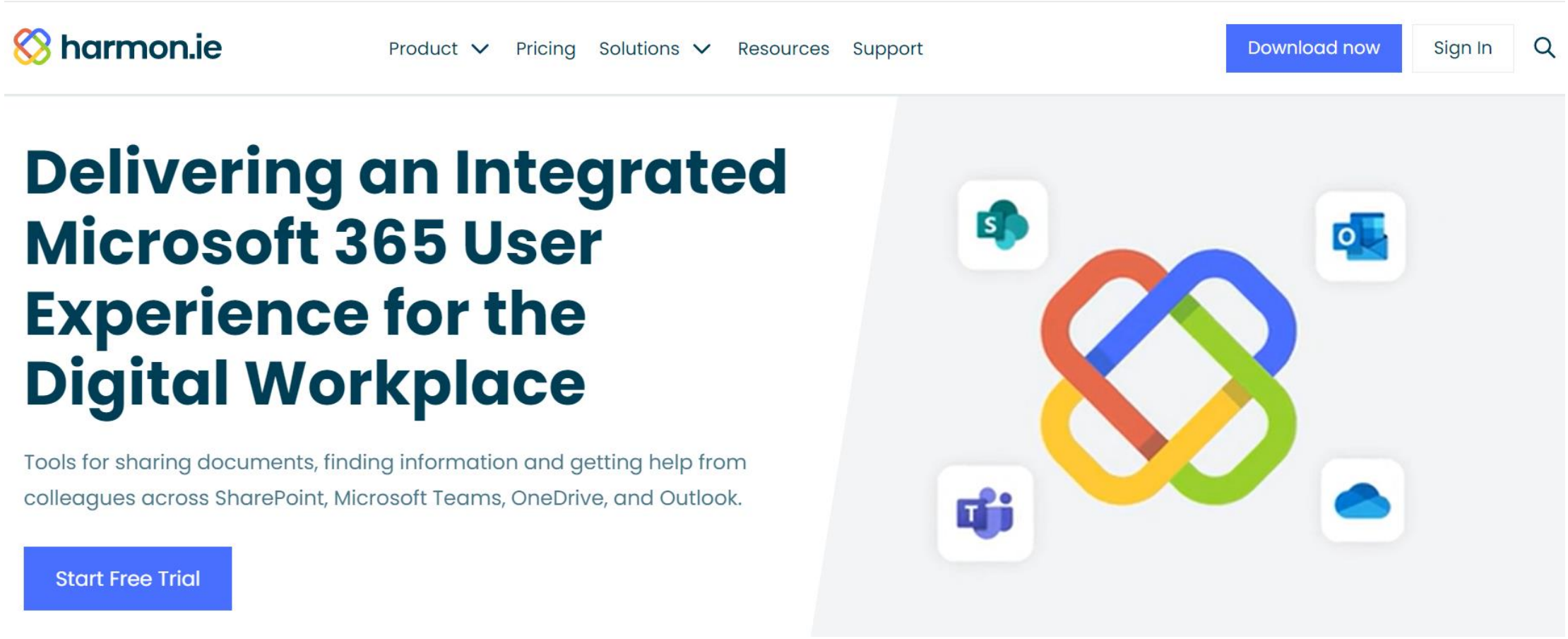
Source: Mixpanel

SharePoint, the main app for enterprise compliance

SharePoint & Teams in harmon.ie

- SharePoint for document management
- Teams for collaboration sharing SharePoint links & Teams Posts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